



# QUARTERLY EARNINGS DIGEST | MARCH 2025

**AMBEON**  
SECURITIES

Report date:  
16.06.2025



## Executive summary

The report assesses the revenues, operating profit, and profit after tax (PAT) performance on a YoY and QoQ basis, for the quarter ended March 2025

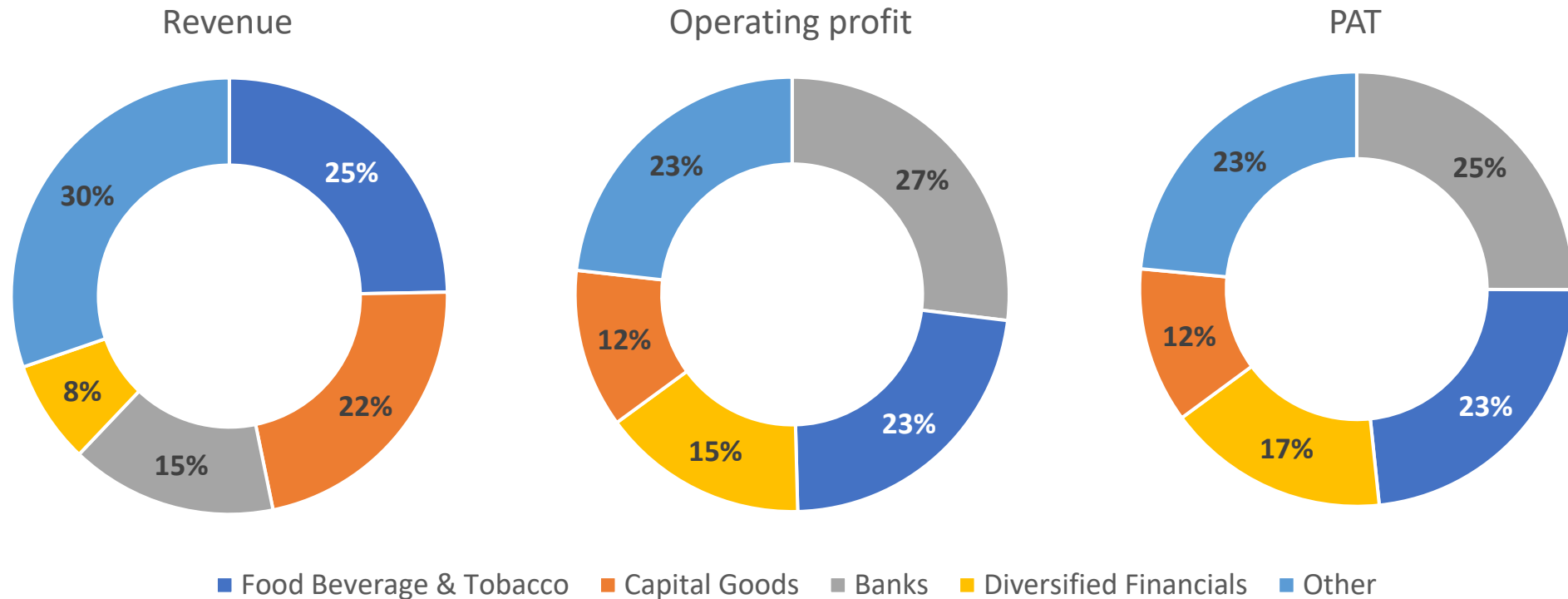
### Overall revenue and profit growth

- All companies reported a YoY increase in revenue of 8.0%, operating profit of 20.6%, and PAT growth of 72.9%.
- All companies recorded a QoQ increase in revenues by 7.3%, while operating profits declined by 23.0% and PAT declined by 17.0%.
- Food Beverage & Tobacco sector accounted for the largest share of revenues (25%) in Mar 25, while the Banking sector held the largest share in operating profit (27%) and PAT (25%).
- BIL and BRWN were the top positive contributors to the YoY PAT growth, while JKH and DIPD were the top negative contributors.
- BIL, BRWN, and LOLC collectively recorded acquisition-related gains of LKR 71.6 Bn, significantly contributing 37.4% to the overall PAT. Excluding these non-operating gains, the YoY PAT would reflect an increase of 15.6%, compared to a 72.9% growth when including the non-operating gain.

### Sector-wise revenue and profit growth

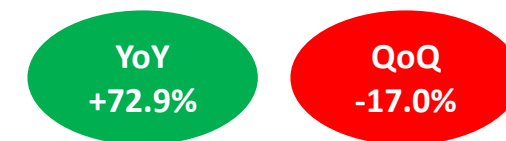
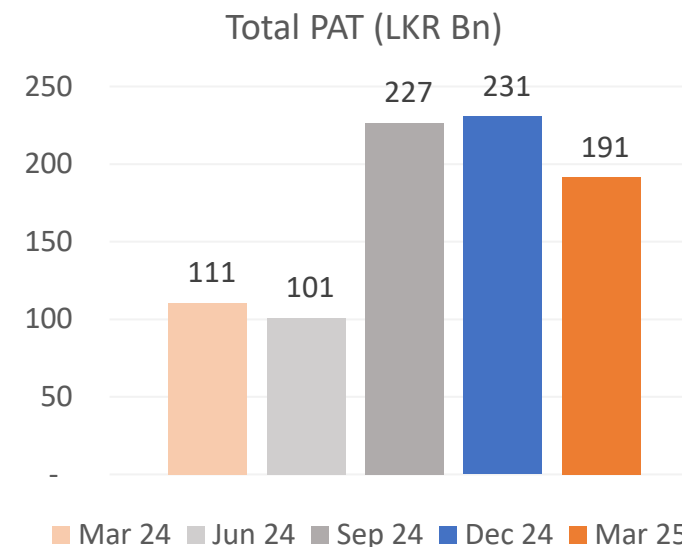
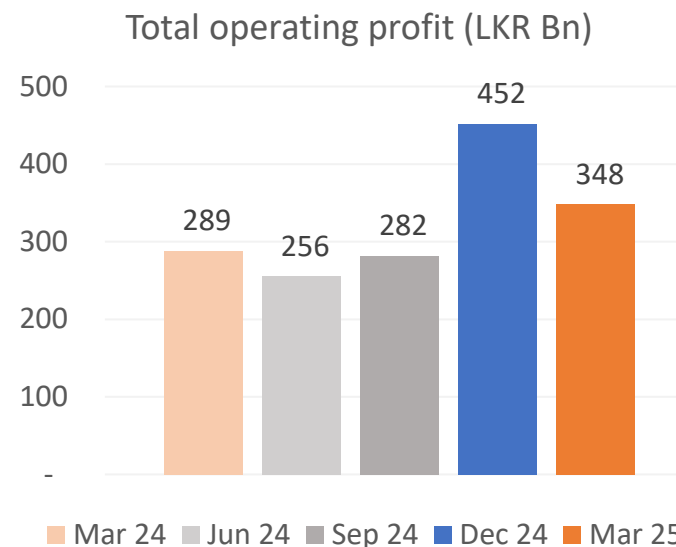
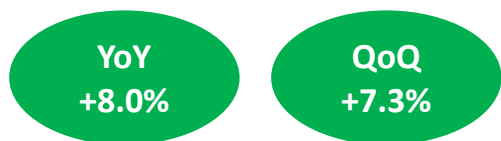
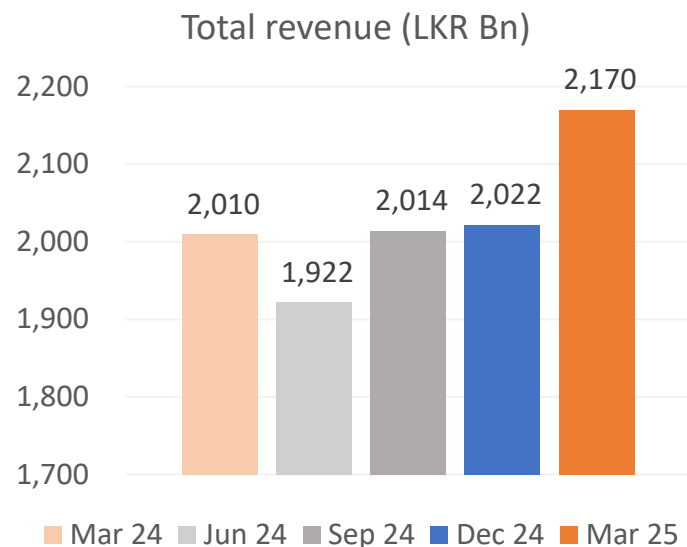
- Capital Goods saw the largest YoY revenue growth (+16%), while the Energy sector saw the largest YoY decline (-6%). Banking sector saw the largest QoQ revenue growth (+56%), while the Food Beverage and Tobacco sector saw the largest QoQ decline (-2%).
- Banking sector saw the largest YoY operating profit growth (+42%), and Food Beverage and Tobacco sector saw the largest YoY decline in operating profits (-5%). Consumer Services sector saw the largest QoQ operating profit growth (+116%), while Banking sector saw the largest QoQ decline in operating profits (-47%).
- Food Beverage and Tobacco sector saw the largest YoY PAT growth (+162%), while the Consumer Durables and Apparel sector saw the largest YoY decline in PAT (-72%). Consumer Services sector saw the largest QoQ PAT growth (+1467%), while Banking sector saw the largest QoQ decline in PAT (-34%).

## Food Beverage & Tobacco sector led in revenue, while Capital Goods led in profits in March 2025



CARS, BUKI and MELS were the main contributors to revenue and operating profits in the food, beverage, and tobacco segment. HAYL, JKH, and BRWN emerged as the primary contributors to revenue in the capital goods segment. COMB, HNB and SAMP were the leaders in both operating profit and profit after tax.

## Aggregate revenues and PAT for all companies indicated a YoY increase

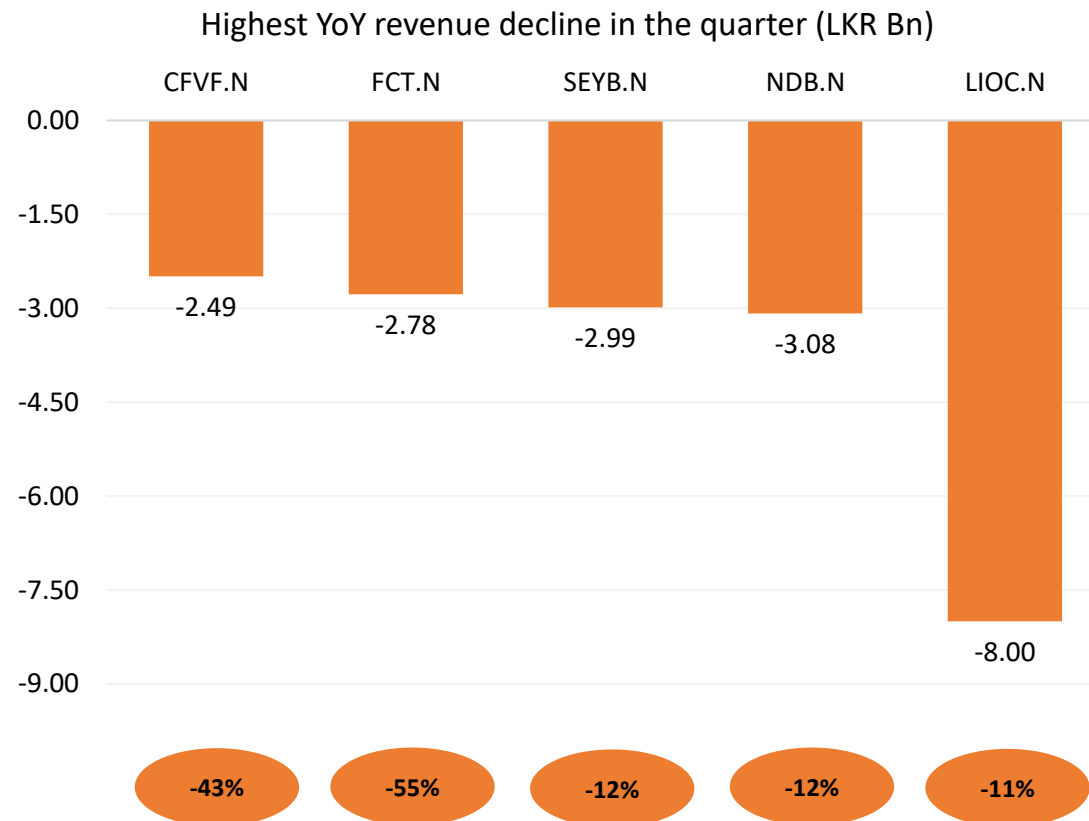
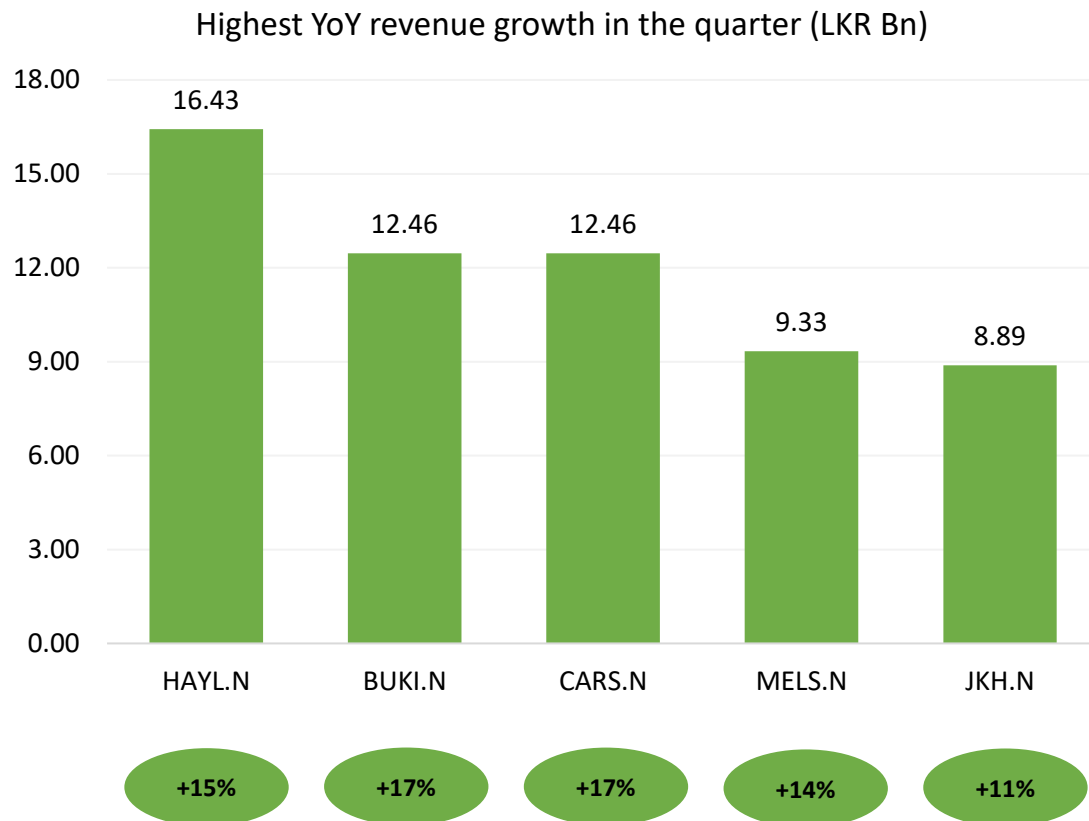


Notes:

1. The earnings for Mar 25 include earnings released up to 05.06.2025.
2. The largest growth/decline has been identified based on absolute terms, not based on percentages.
3. PAT reflects profit after tax for equity holders of the parent.
4. Revenues of banks, diversified financials and insurance companies reflect gross revenues.
5. YoY refers to year-on-year; QoQ refers to quarter-on-quarter.
6. Mar 25 and Mar 24 data also include the newly listed CALH.

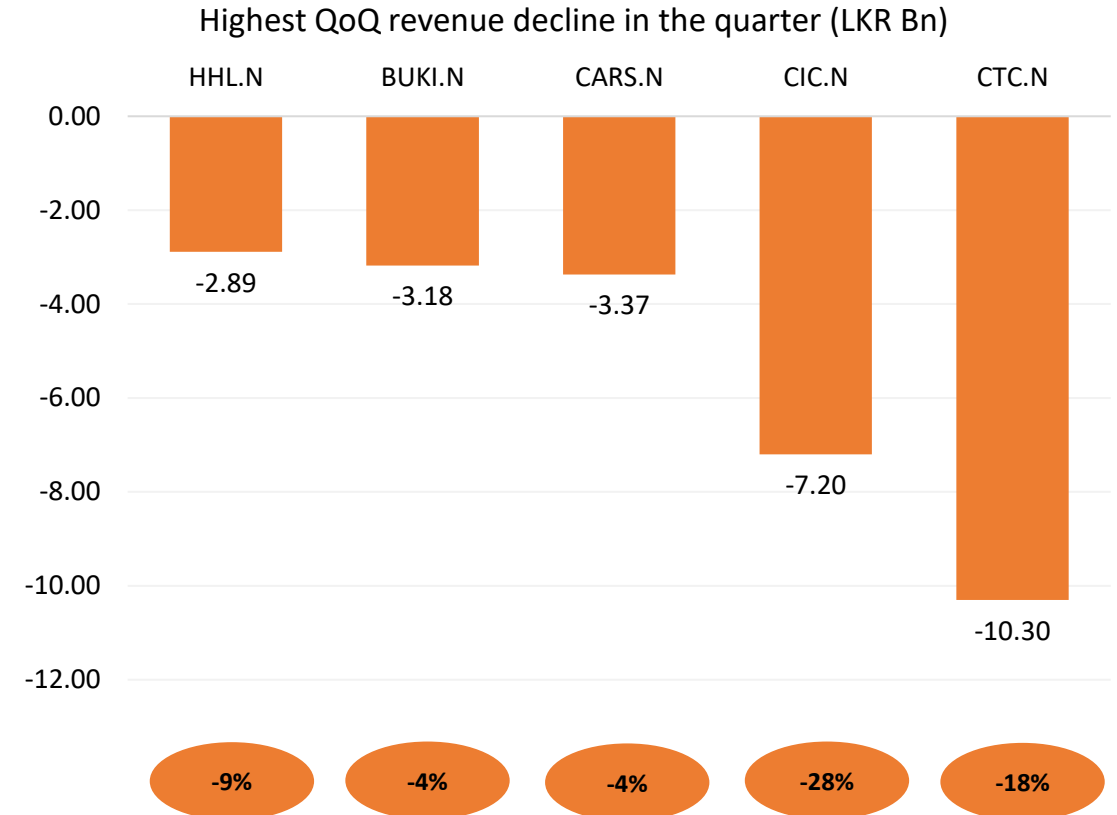
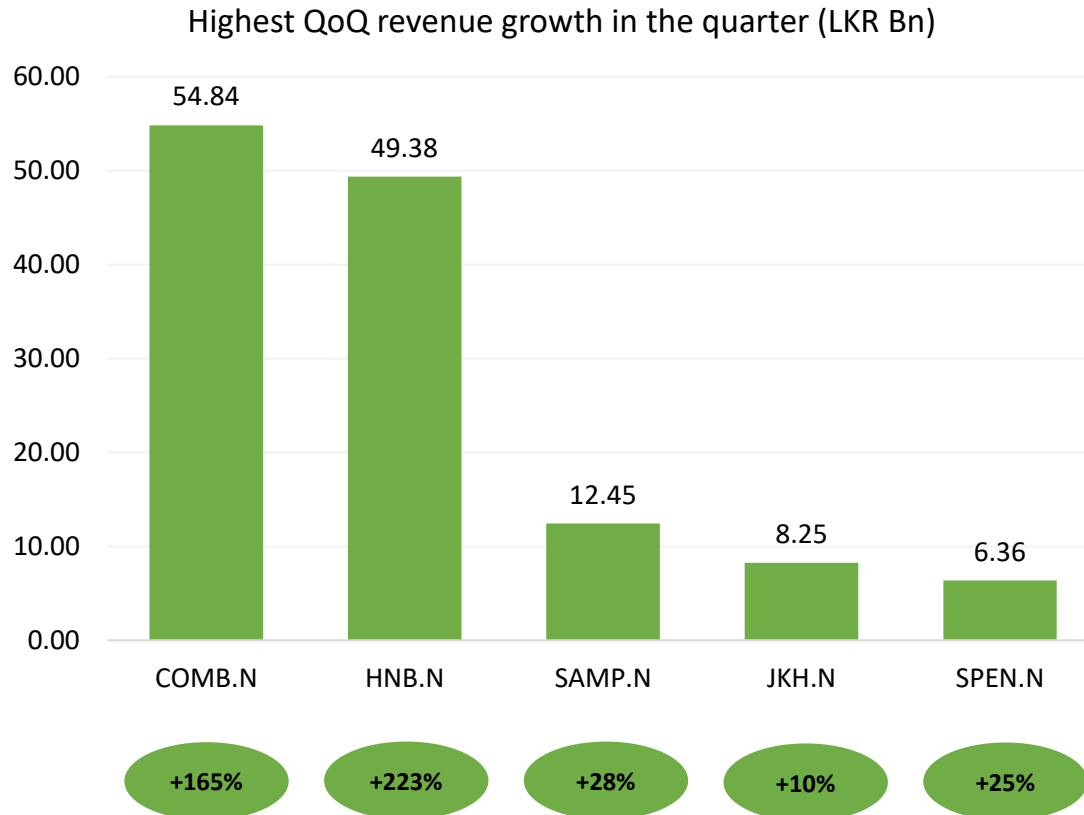
YoY PAT growth remains positive at +15.6% after adjusting for the one-off gains from LOLC, BIL, and BRWN, while QoQ PAT declined by 40.8%.

## Overall revenue growth (YoY) – top 5 positive and negative contributors



HAYL's revenue growth is primarily driven by the consumer and retail segment, which recorded LKR 10.15 Bn (+51 % YoY). Additionally, the agriculture, transportation and logistics, and hand protection segments reported revenue growth of LKR 3.52 Bn (+59 % YoY), LKR 1.44 Bn (+6 % YoY), and LKR 1.07 Bn (+11 % YoY), respectively.

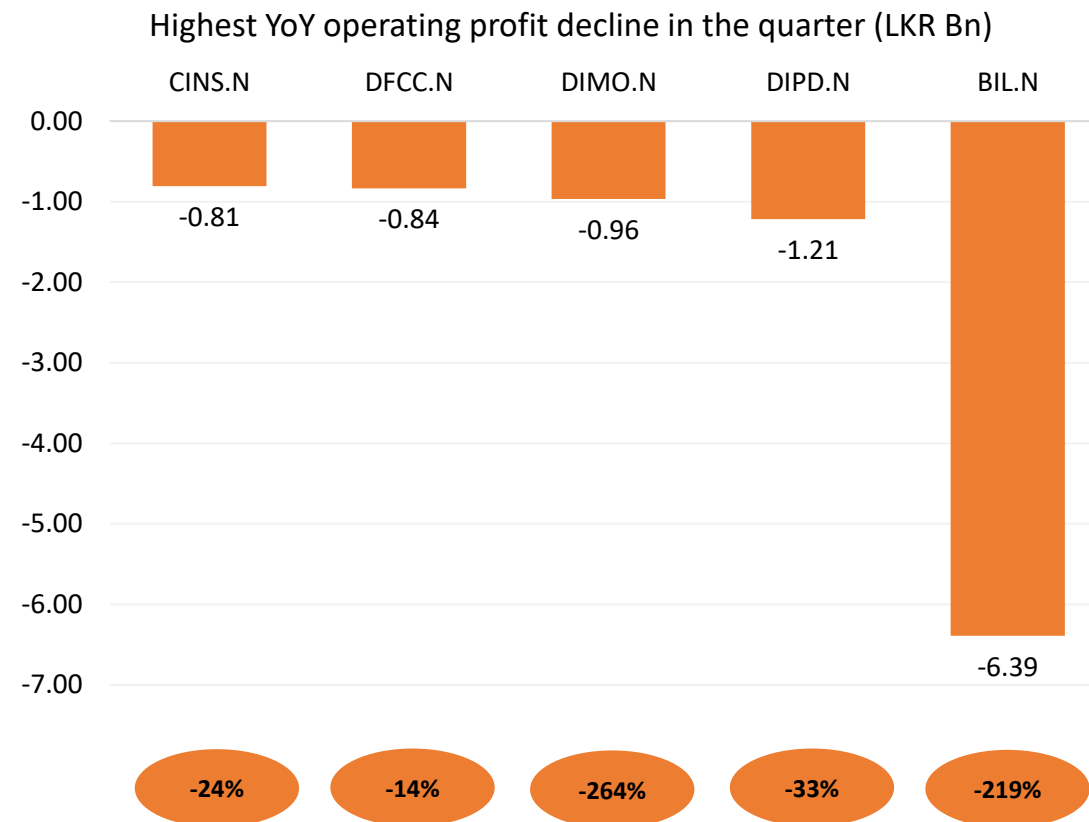
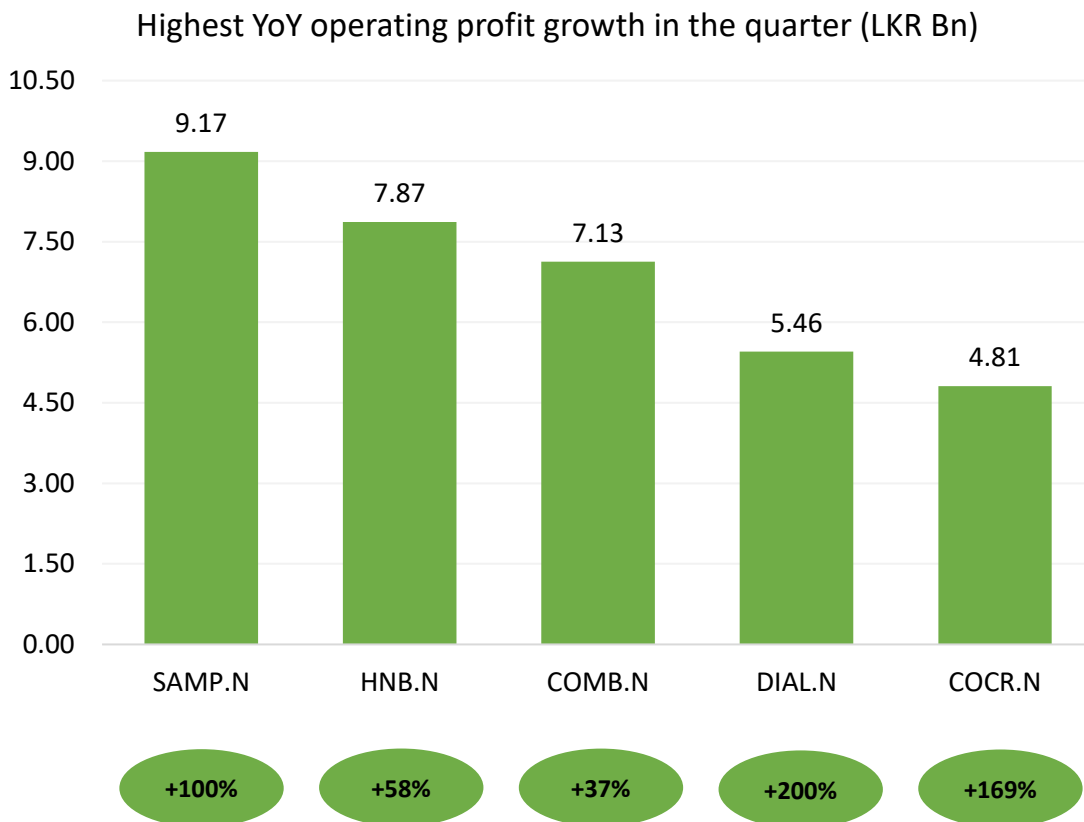
## Overall revenue growth (QoQ) – top 5 positive and negative contributors



COMB and HNB’s QoQ gross income shows a significant increase primarily due to the absence of losses from the restructuring of SLISBs reported in the Dec 24 quarter. Additionally, interest income increased by 7% QoQ in COMB.

CIC experienced a decline in quarterly revenue, primarily due to a LKR 7.35 Bn drop (-56% QoQ) in the Crop Solutions segment.

## Overall operating profit growth (YoY) – top 5 positive and negative contributors

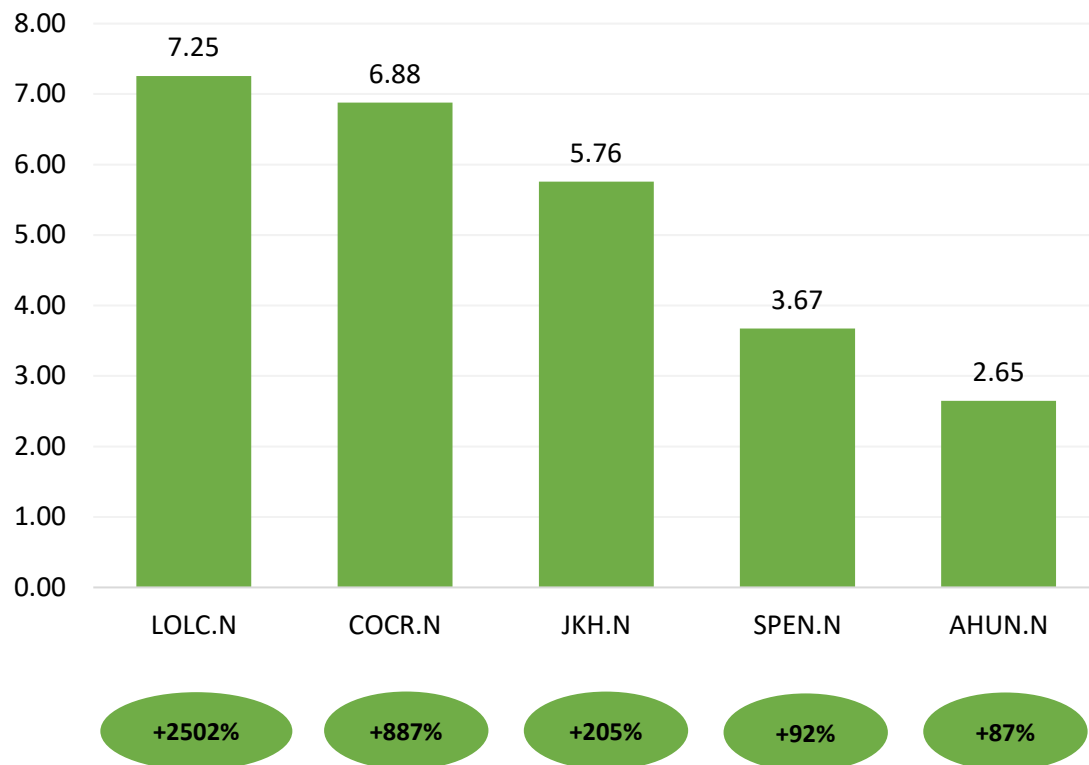


SAMP saw a turnaround in trading gains, reporting LKR 2.88 Bn in Mar 25 compared to a loss of LKR 4.50 Bn in Mar 24, along with an impairment reversal of LKR 173.57 Mn in Mar 25 vs. a charge of LKR 4.41 Bn in Mar 24.

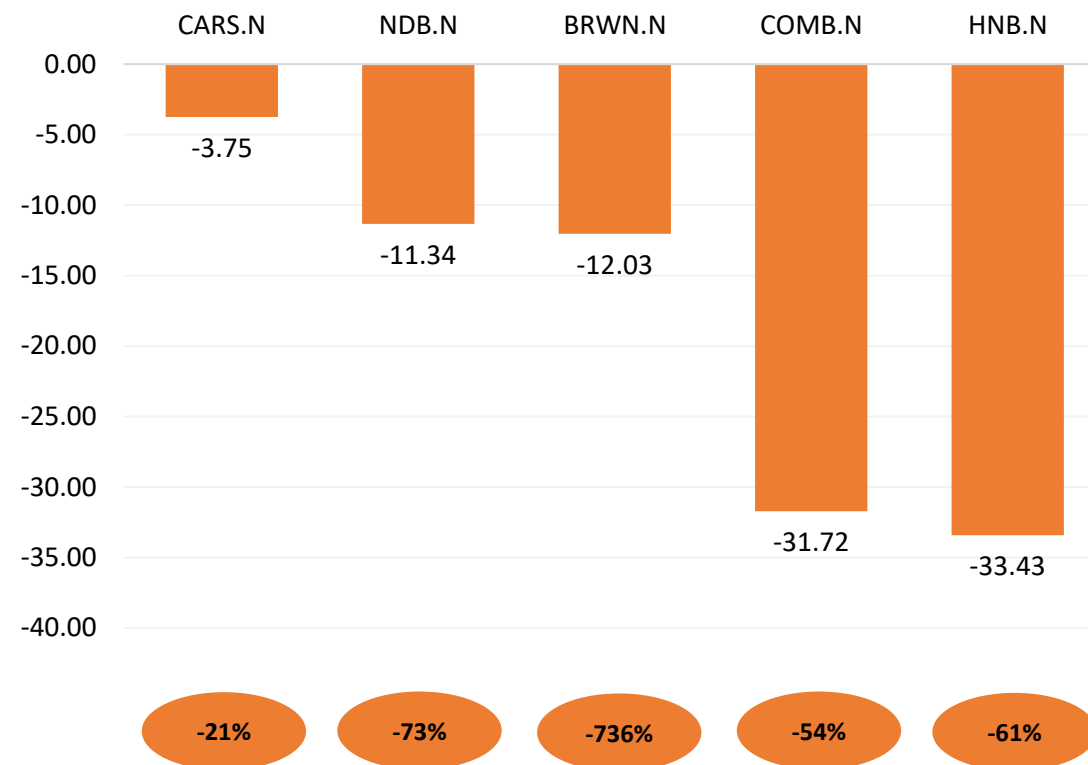
BIL reported a decline in other income by LKR 4.53 Bn (-103% YoY), while gross profit also fell by LKR 1.57 Bn (-25% YoY), primarily due to a 57% YoY increase in cost of sales.

## Overall operating profit growth (QoQ) – top 5 positive and negative contributors

Highest QoQ operating profit growth in the quarter (LKR Bn)



Highest QoQ operating profit decline in the quarter (LKR Bn)

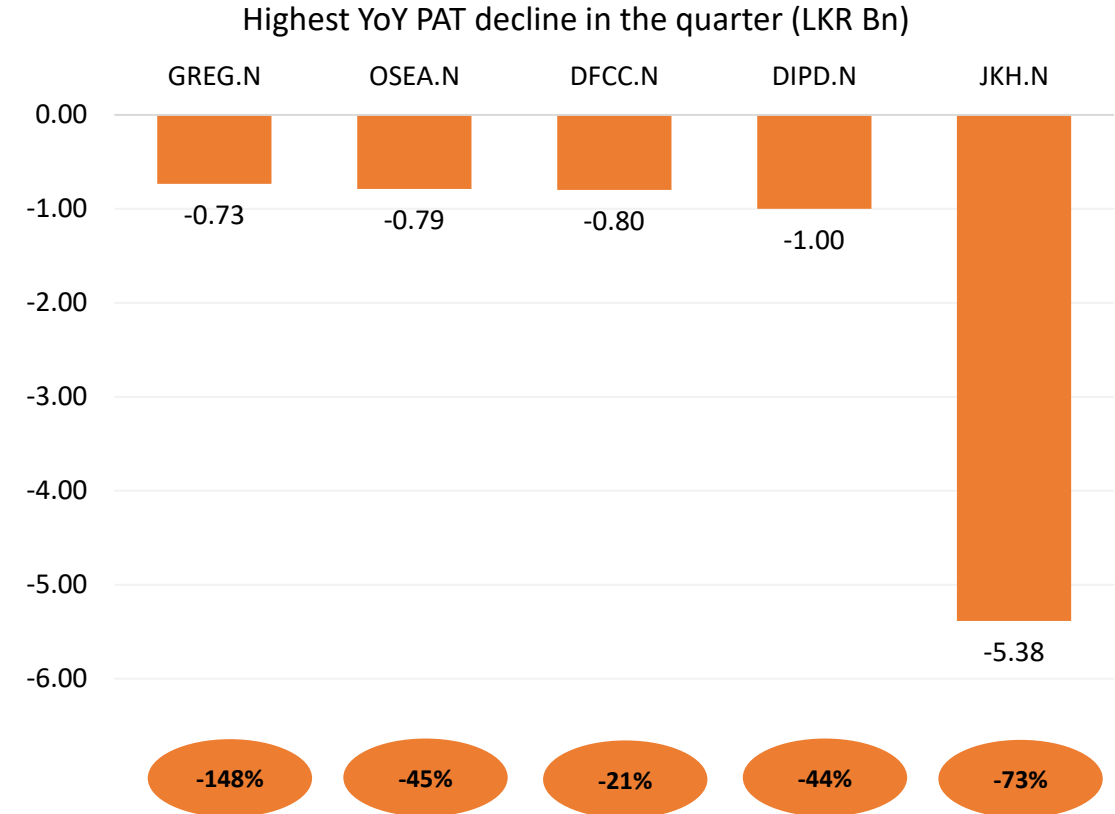
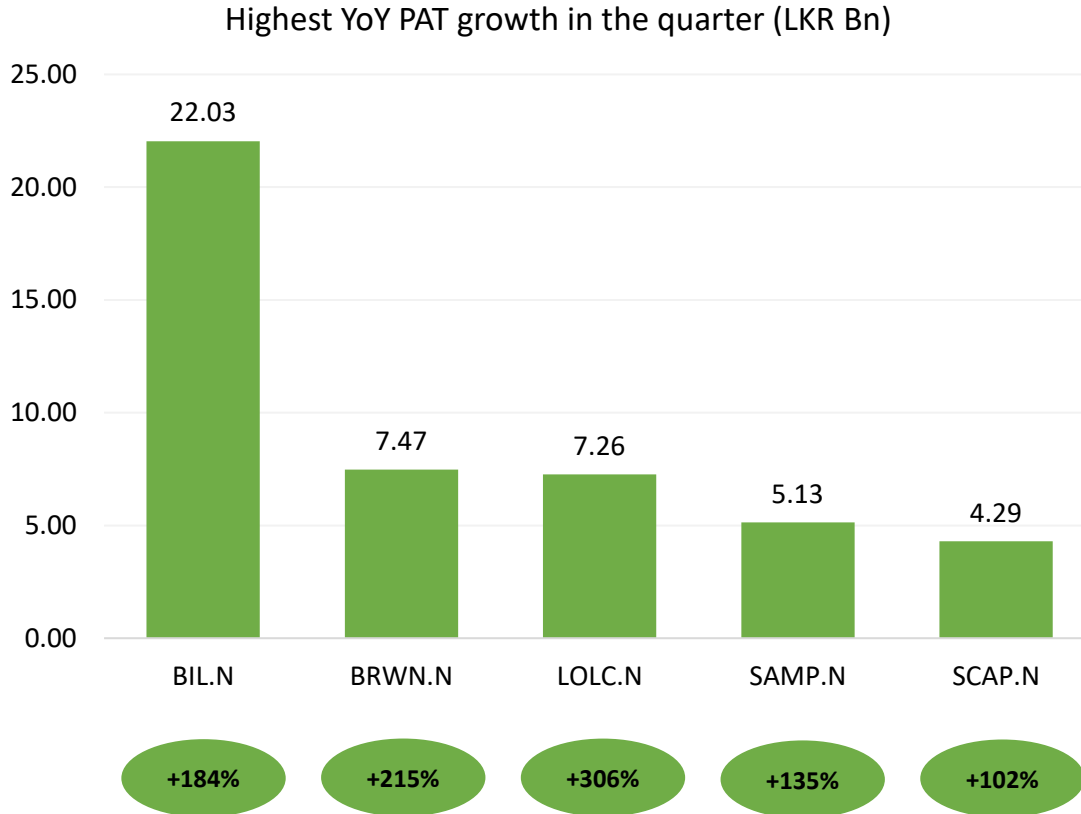


LOLC reported a gross profit increase of LKR 13.94 Bn (+231% QoQ), primarily driven by a 49% QoQ reduction in cost of sales. Net interest income also rose by LKR 16.29 Bn (+144% QoQ), mainly supported by a 50% QoQ decline in interest expenses.

Both HNB and COMB reported declines in operating profit in the Mar 25 quarter, primarily due to impairment-related movements. HNB’s decline was driven by a reduction in impairment reversal, dropping by LKR 81.48 Bn compared to Dec 24, while COMB shifted from an impairment reversal of LKR 82.31 Bn in Dec 24 to an impairment charge of LKR 7.23 Bn in Mar 25.

Source: Company reports

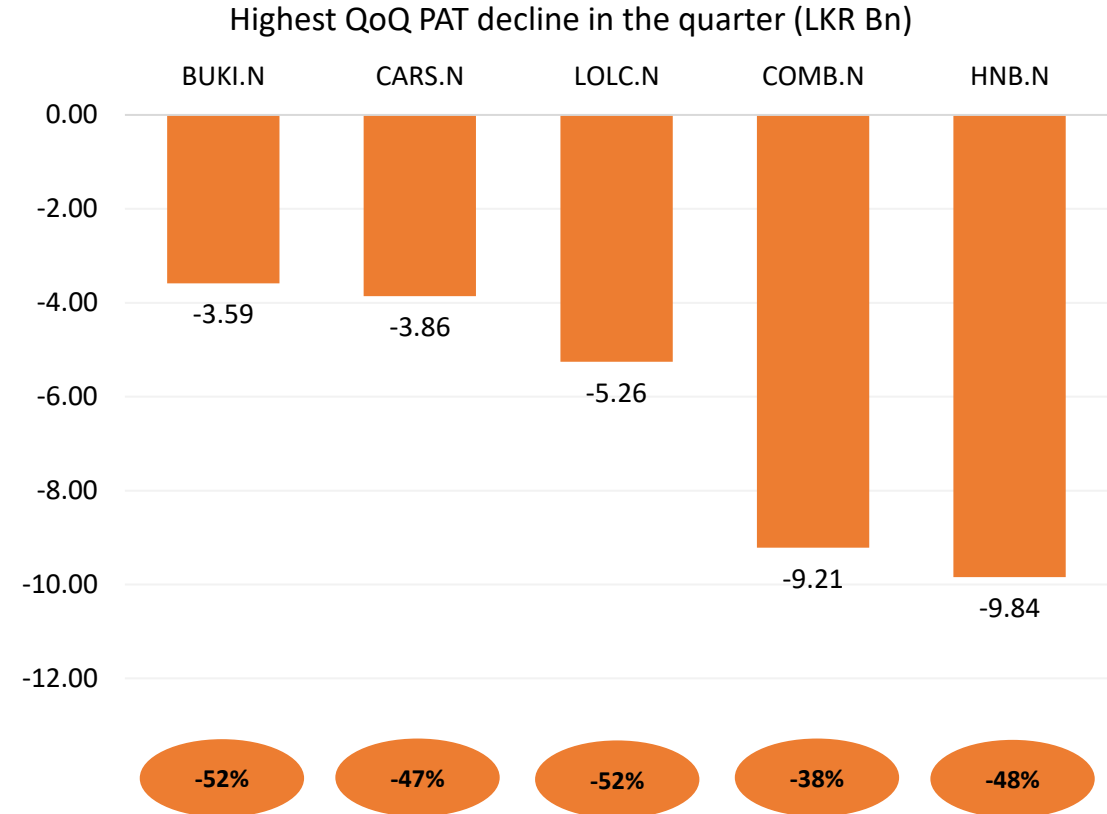
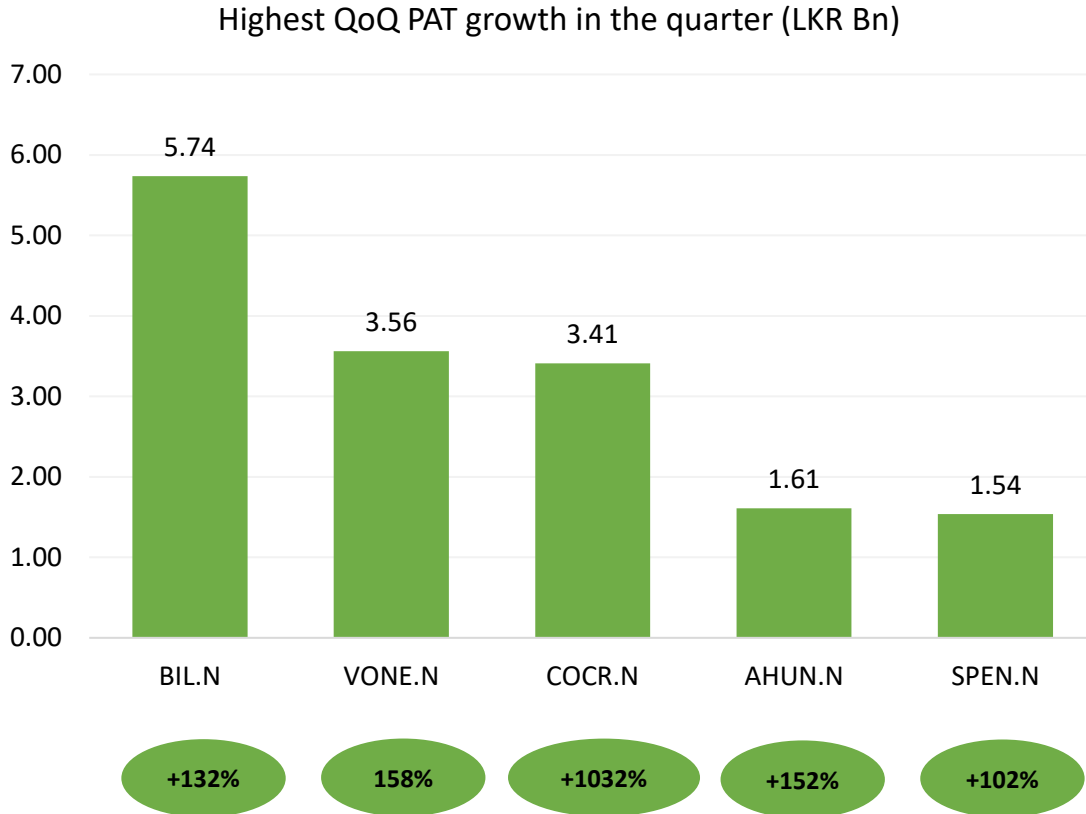
## Overall PAT growth (YoY) – top 5 positive and negative contributors



BIL recorded an increase of LKR 30.73 Bn in results from acquisition and disposal of group investments, while finance costs declined by LKR 9.25 Bn (-49% YoY).

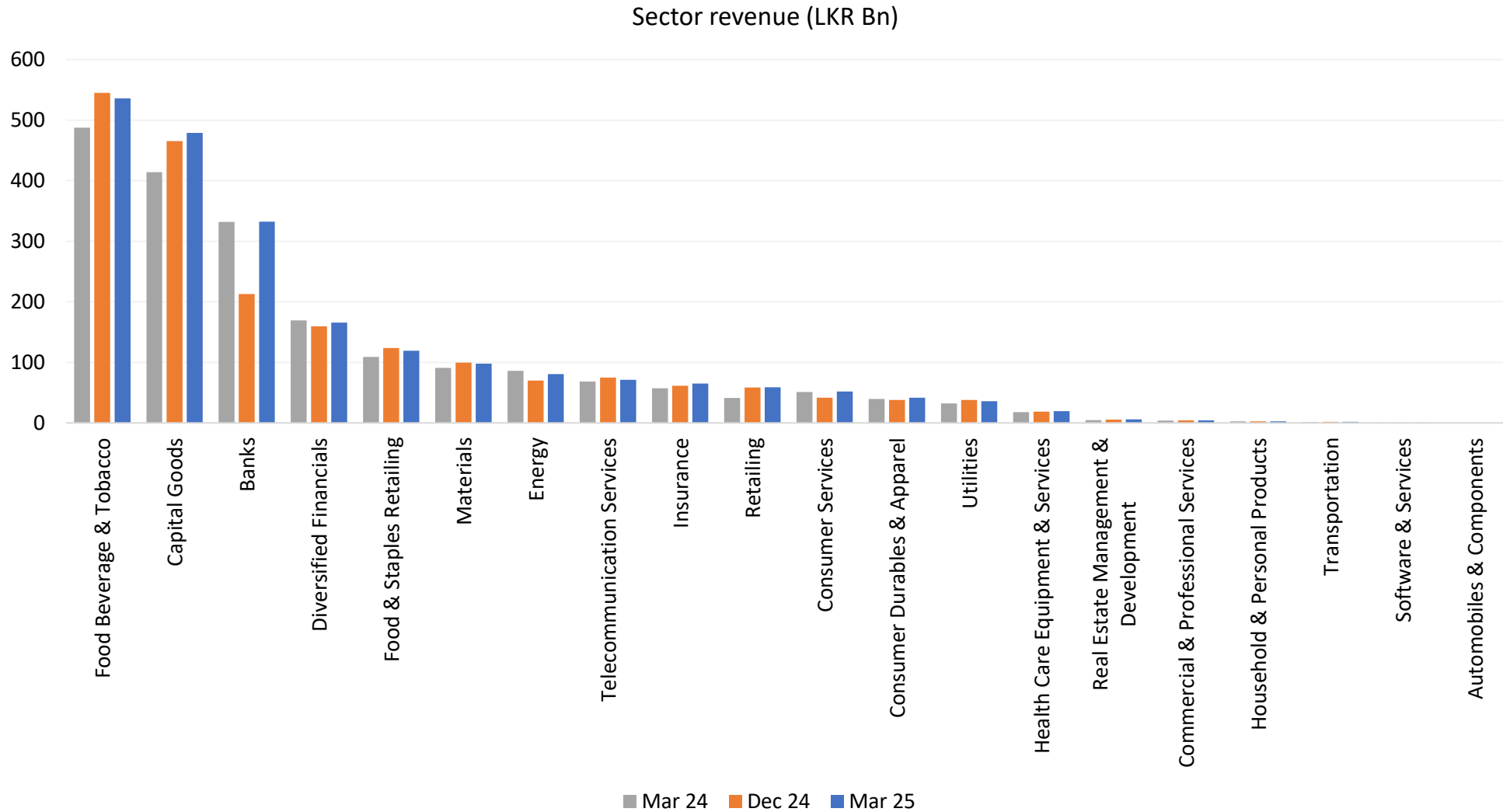
JKH's PAT experienced a YoY decline, primarily due to an increase in finance costs by LKR 2.41 Bn (+99% YoY) and a decline in finance income of LKR 3.70 Bn (-52% YoY).

## Overall PAT growth (QoQ) – top 5 positive and negative contributors



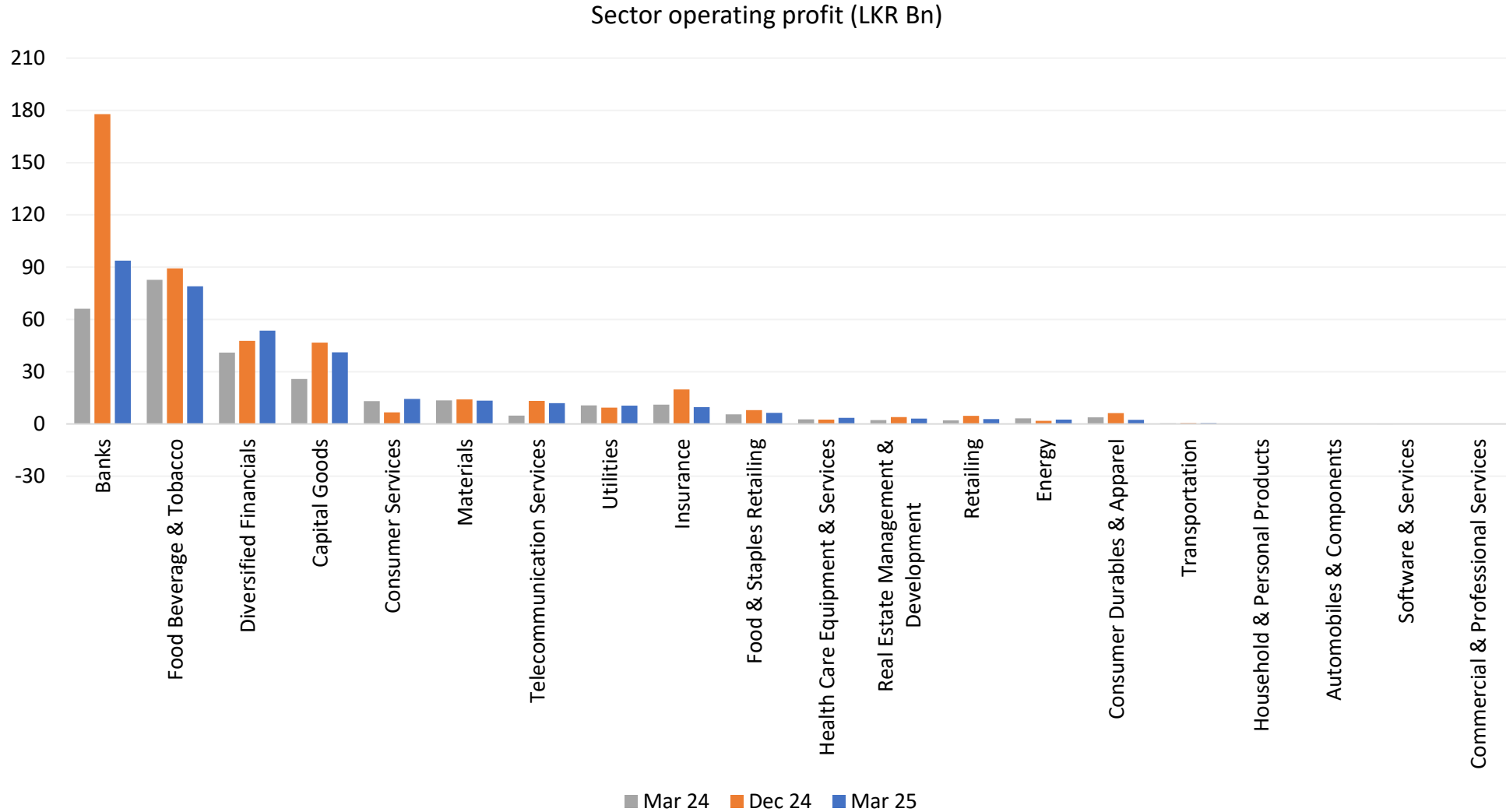
BIL reported an increase in results from the acquisition and disposal of group investments by LKR 19.83 Bn (+154% QoQ). HNB and COMB reported decreases in QoQ PAT in the March 25 quarter, primarily due to impairment-related movements.

## Sector-wise revenues



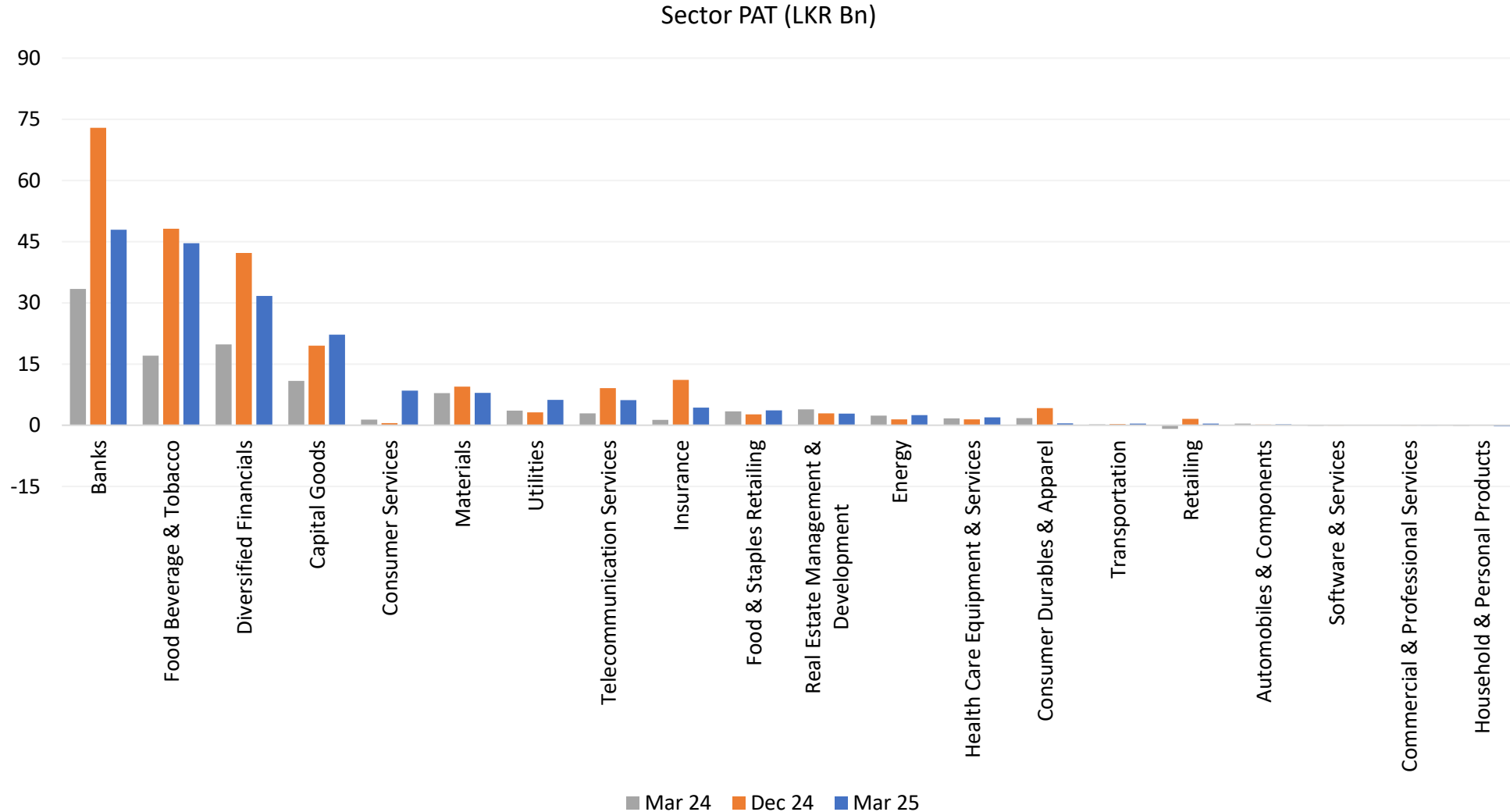
Source: Company reports

## Sector-wise operating profits



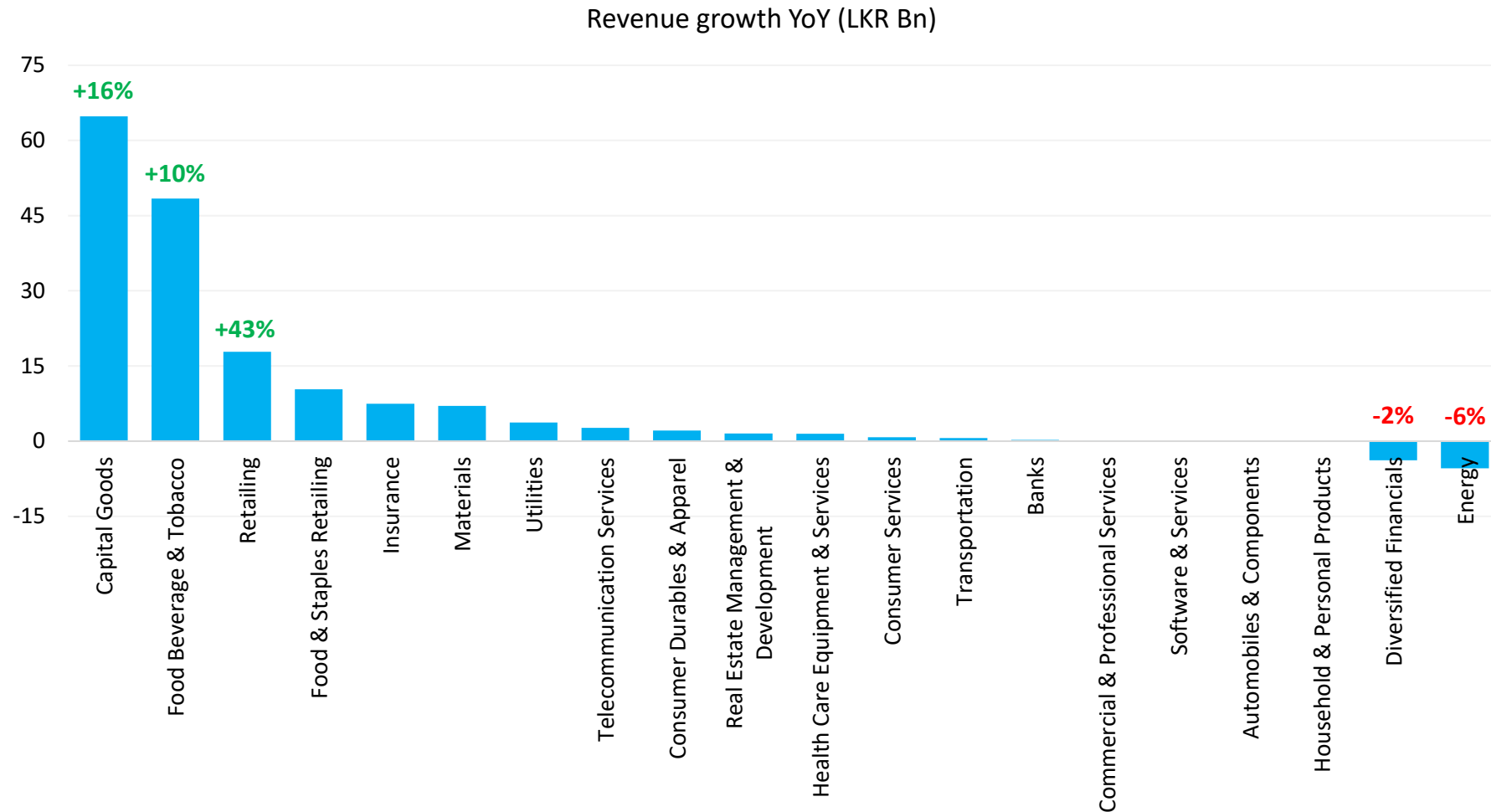
Source: Company reports

## Sector-wise PAT



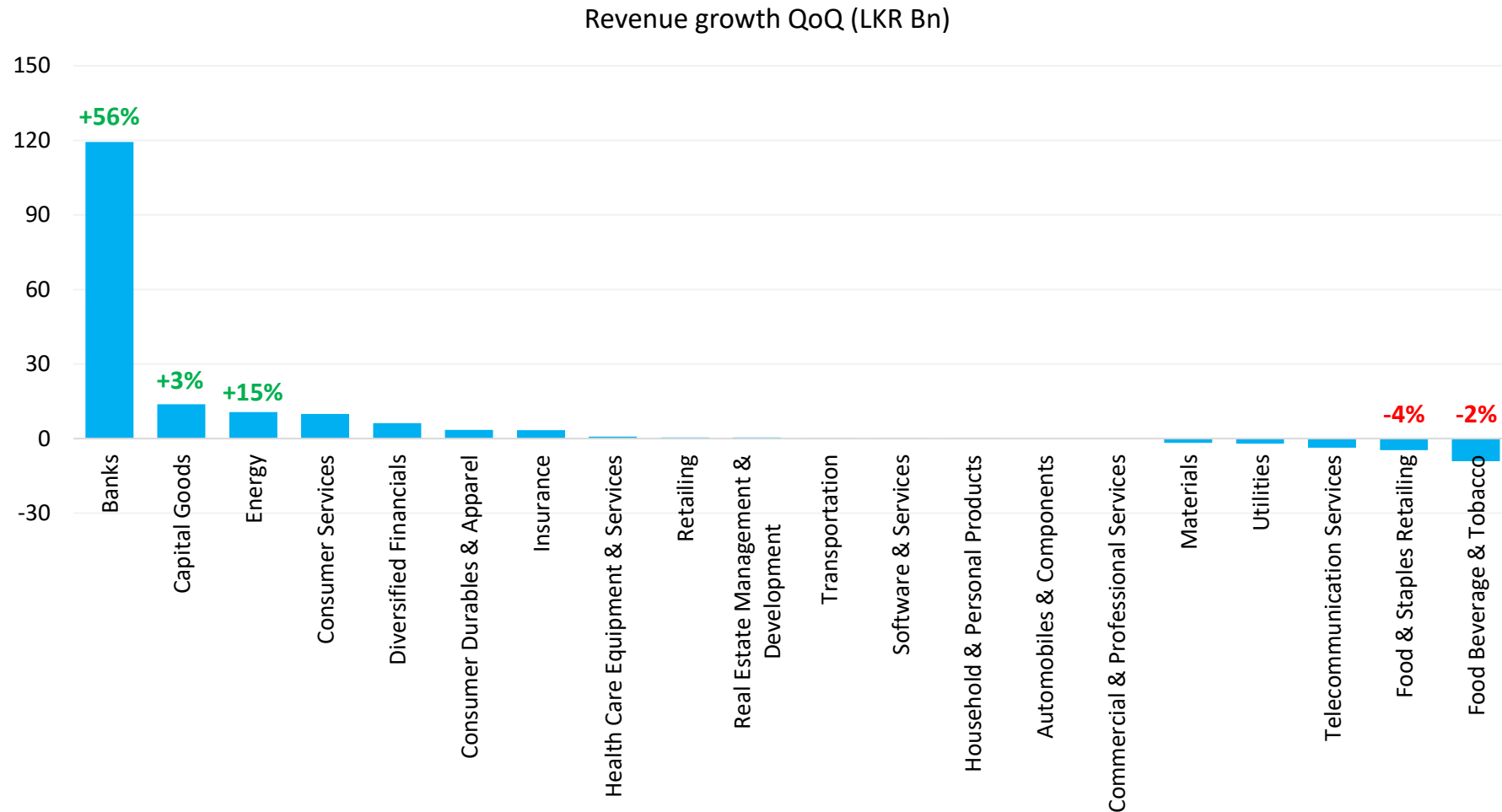
Source: Company reports

# Capital Goods sector saw the largest YoY revenue growth while Energy sector saw the largest YoY decline



Source: Company reports

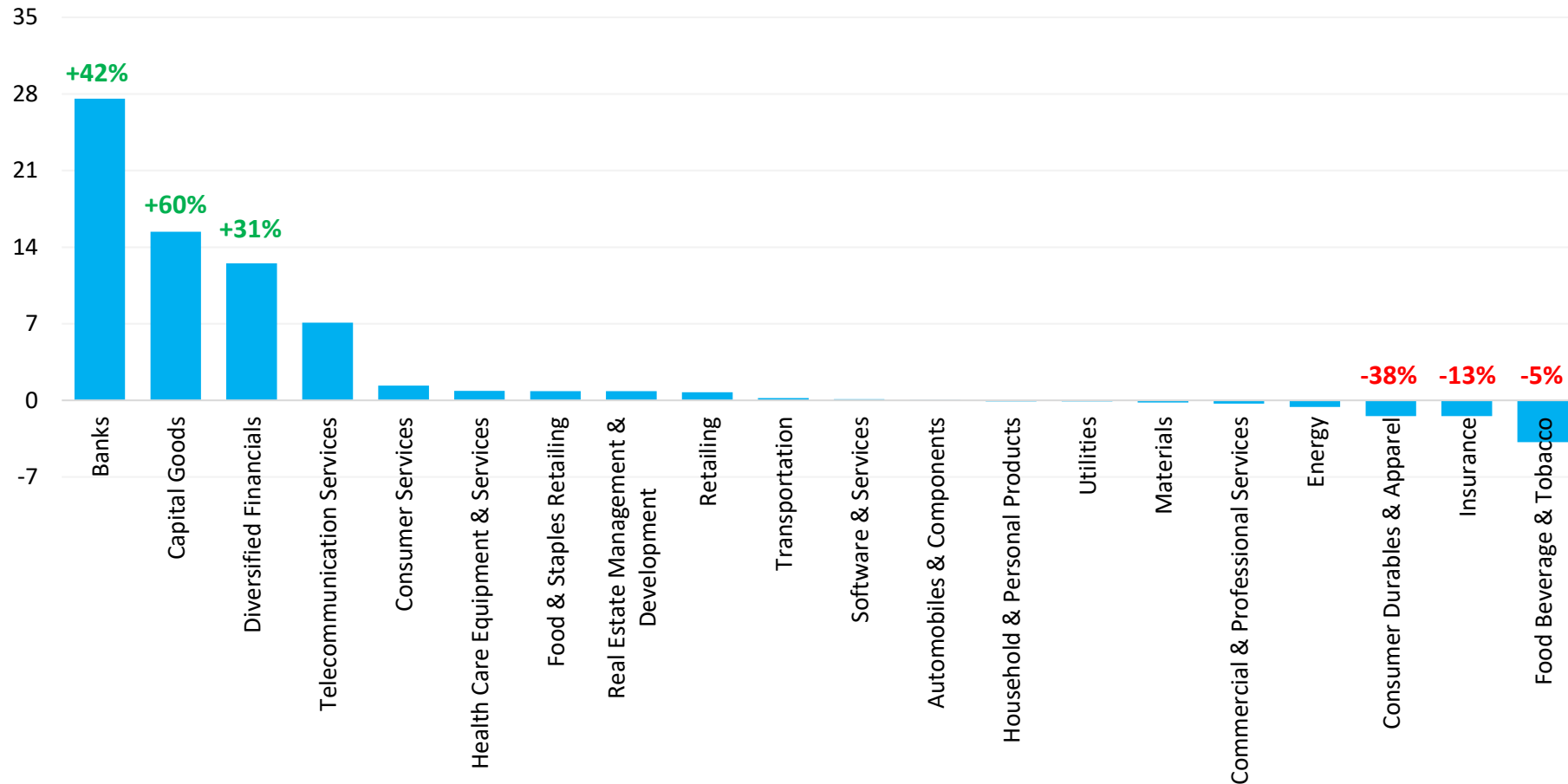
## Banking sector saw the largest QoQ revenue growth while Food Beverage & Tobacco sector saw the largest QoQ decline



Source: Company reports

# Banking sector saw the largest YoY operating profit growth while Food Beverage & Tobacco sector saw the largest YoY decline

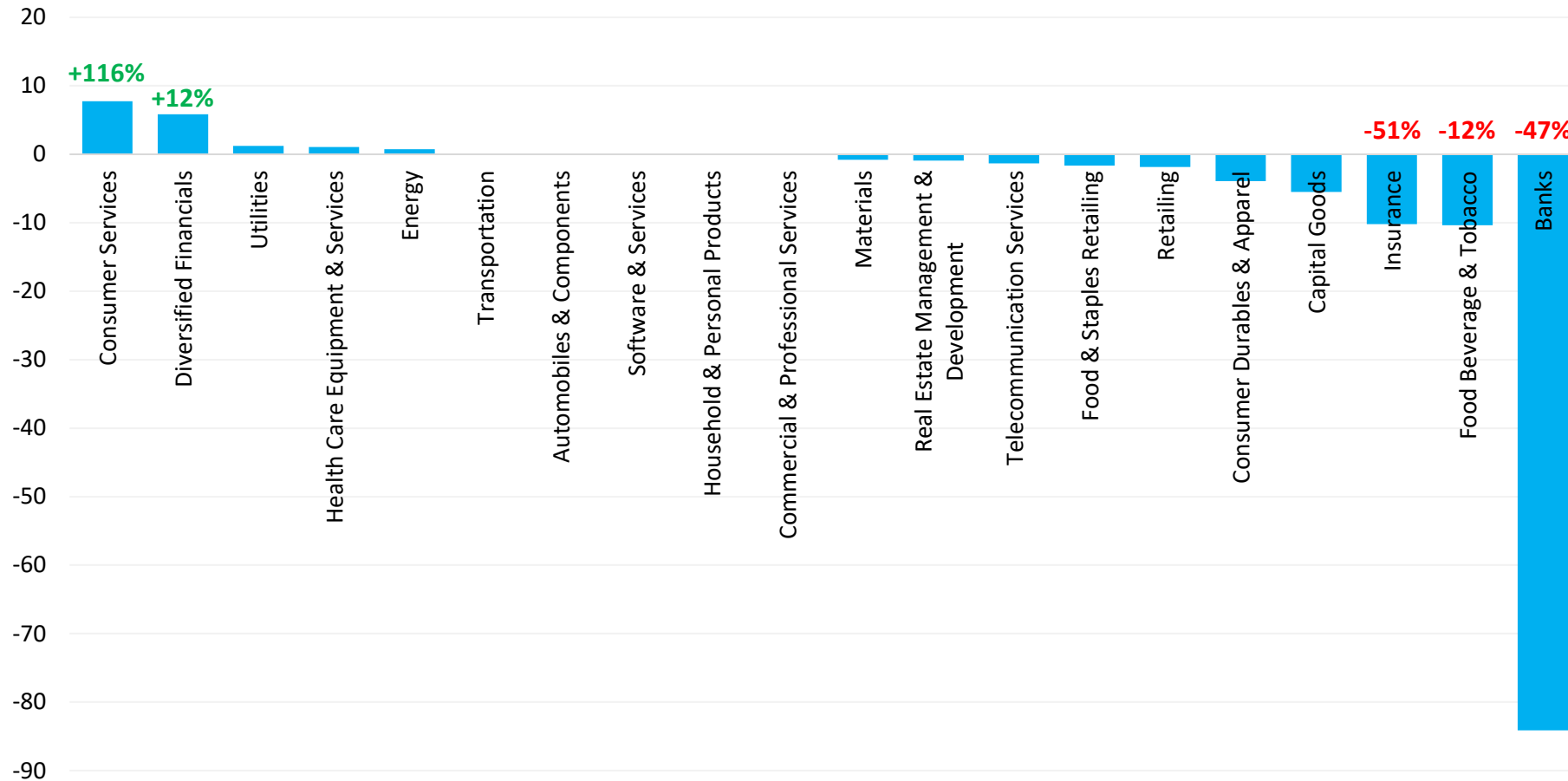
Growth in operating profit YoY (LKR Bn)



Source: Company reports

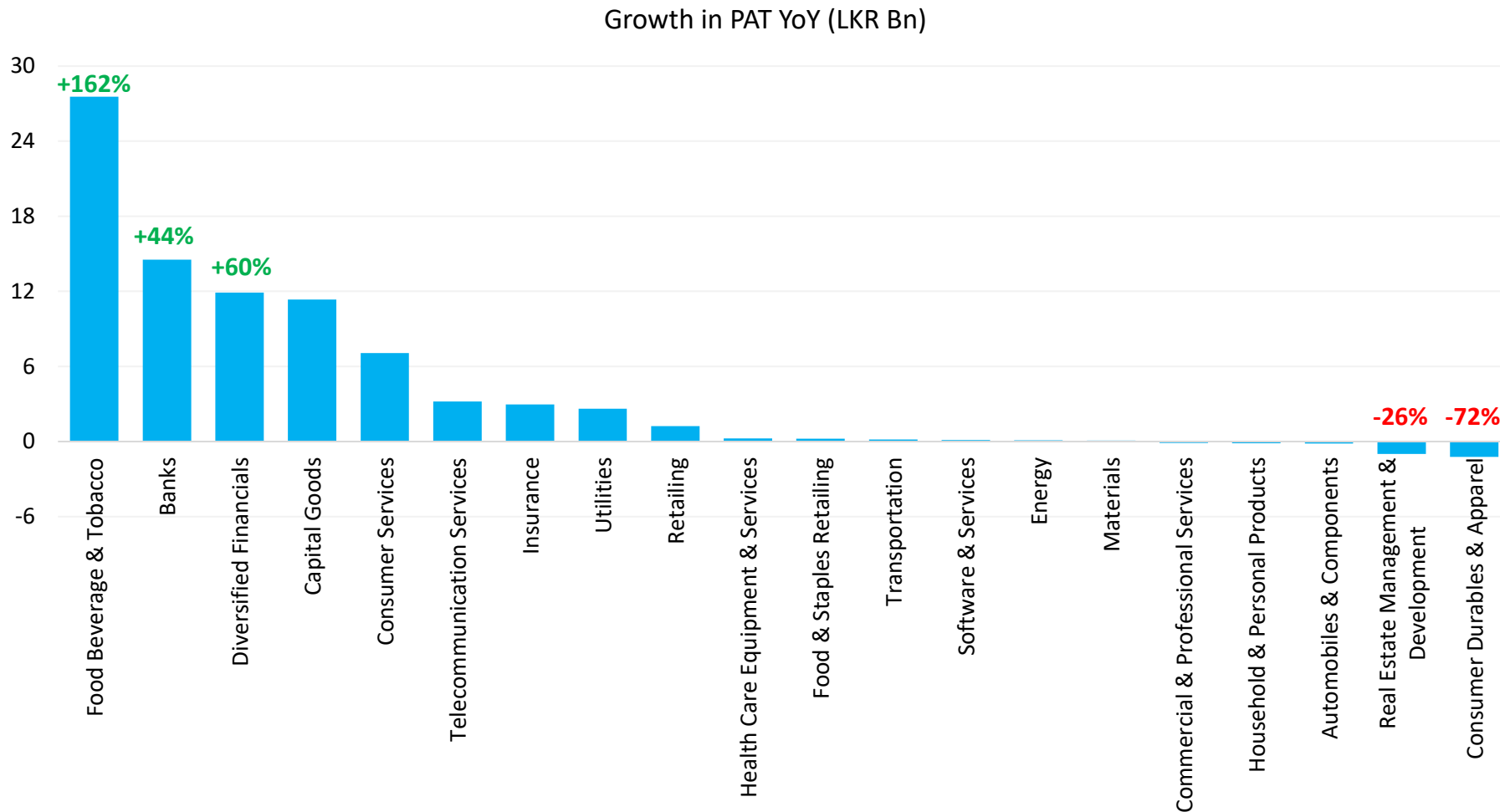
## Consumer Services sector saw the largest QoQ operating profit growth while Banking sector saw the largest QoQ decline

Growth in operating profit QoQ (LKR Bn)



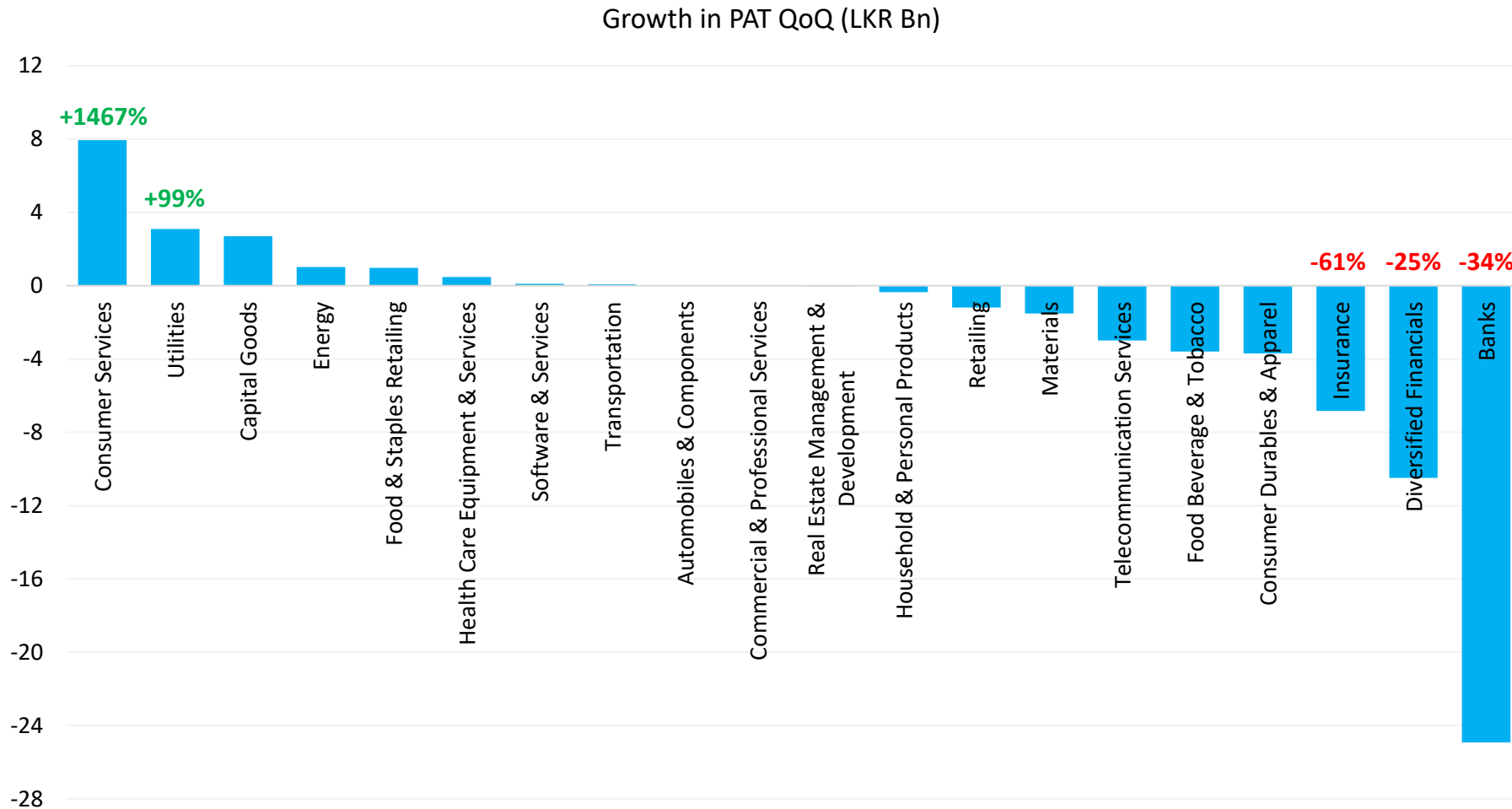
Source: Company reports

## Food Beverage & Tobacco sector saw the largest YoY PAT growth while Consumer Durables & Apparel sector saw the largest YoY decline



Source: Company reports

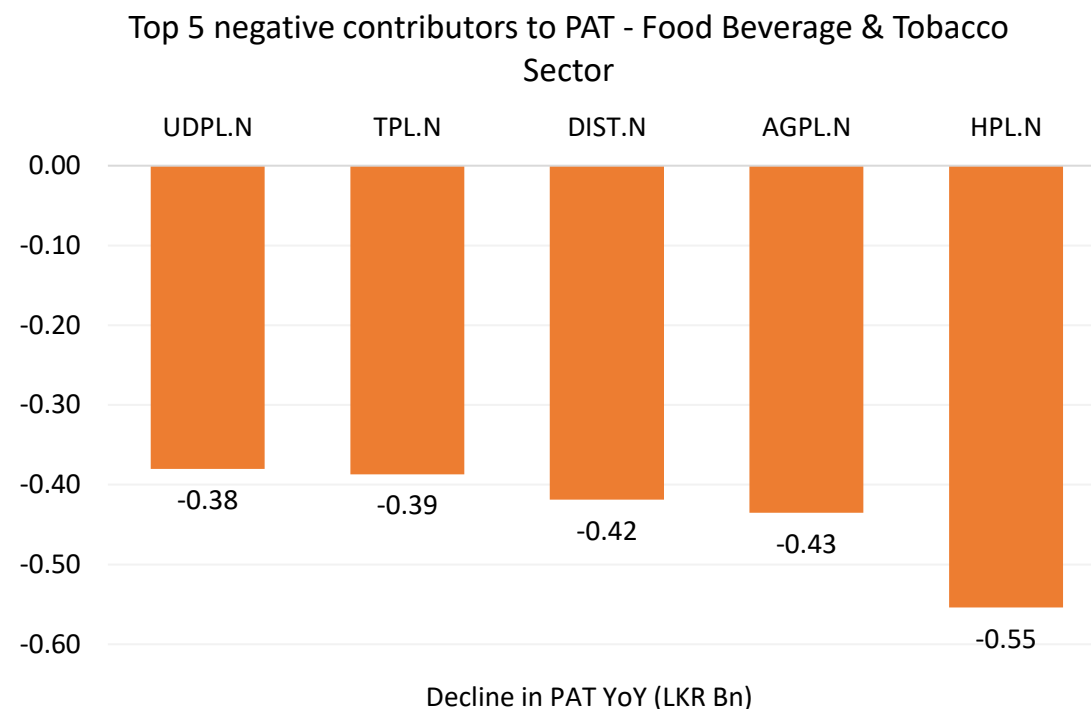
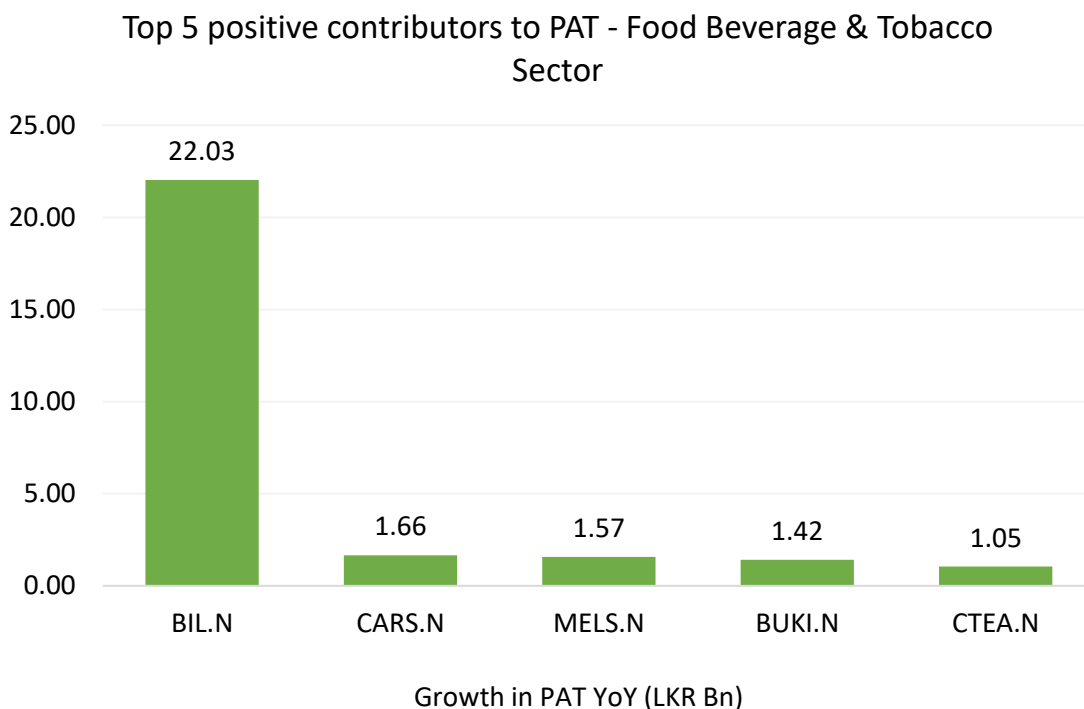
## Consumer Services sector saw the largest QoQ PAT growth while Banking sector saw the largest QoQ decline



Source: Company reports

## Food Beverage & Tobacco sector profits – top positive and negative contributors

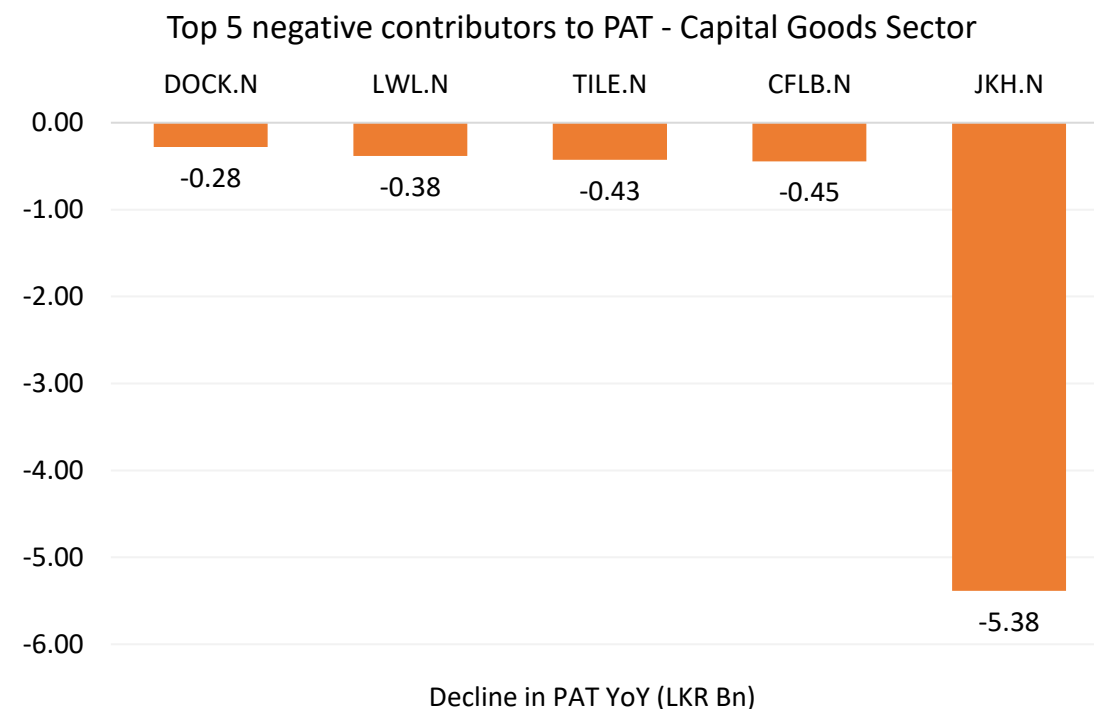
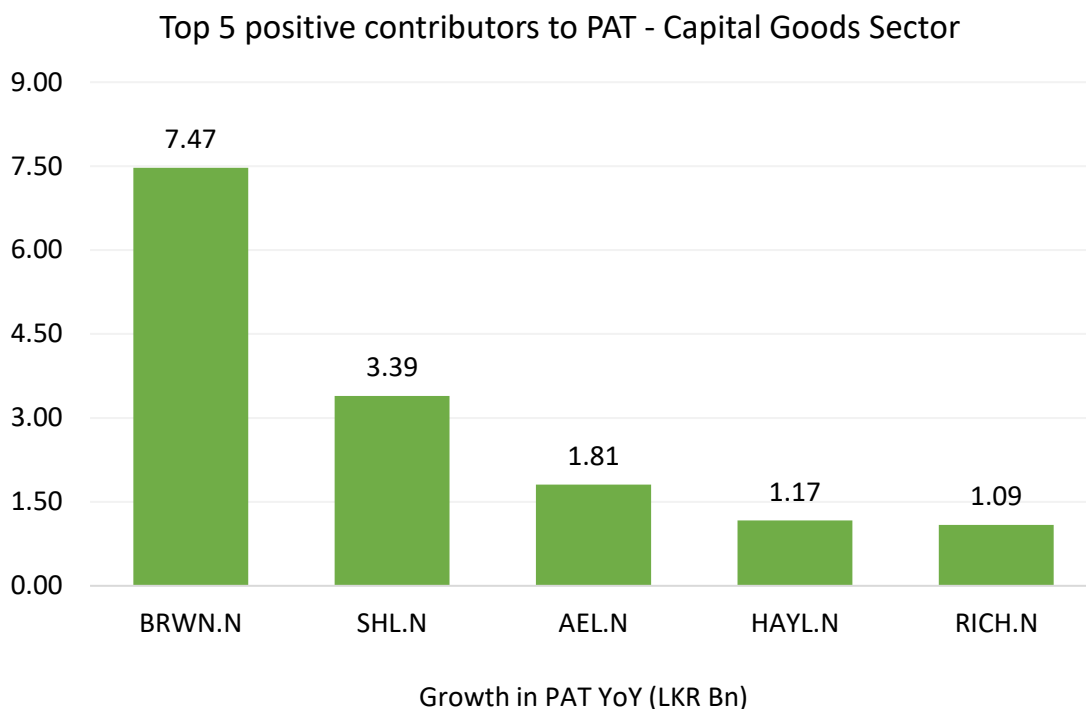
Sector PAT YoY +162% | QoQ -7%



BIL experienced an increase in results from the acquisition and disposal of group investments, while finance costs decreased. HPL experienced a LKR 432.30 Mn (-71% YoY) decline in gross profit, primarily due to a revenue decrease of LKR 249.60 Mn (-10% YoY) and an increase in the cost of sales (COS) by LKR 182.71 Mn (+10% YoY), which contributed to a reduction in PAT.

## Capital Goods sector profits – top positive and negative contributors

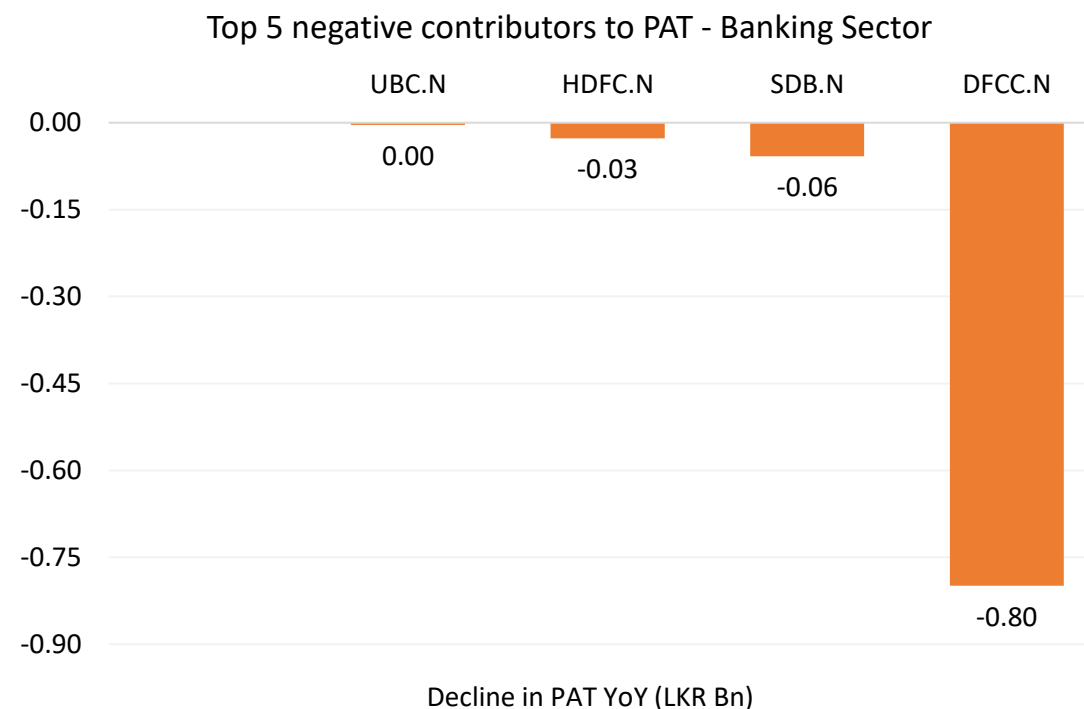
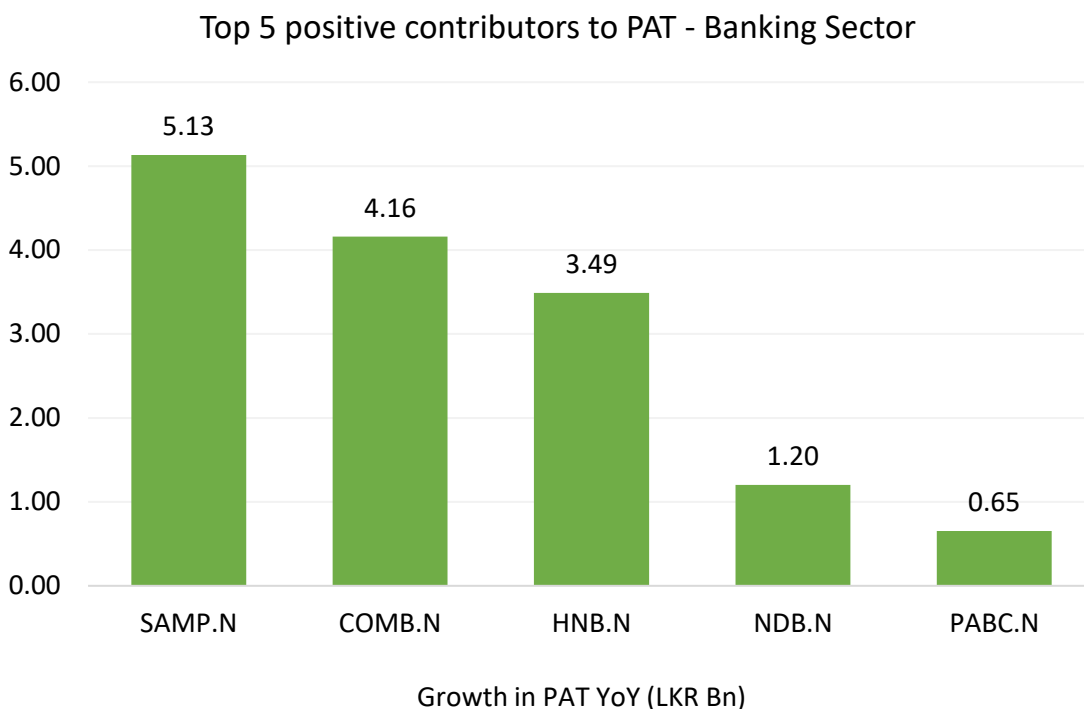
Sector PAT YoY +105% | QoQ +14%



BRWN recorded a LKR 17.49 Bn increase in gain on bargain purchase, while finance costs declined by LKR 10.23 Bn (-46% YoY). Additionally, revenue rose by LKR 7.99 Bn (+33% YoY).

## Banking sector profits – top positive and negative contributors

Sector PAT YoY +44% | QoQ -34%



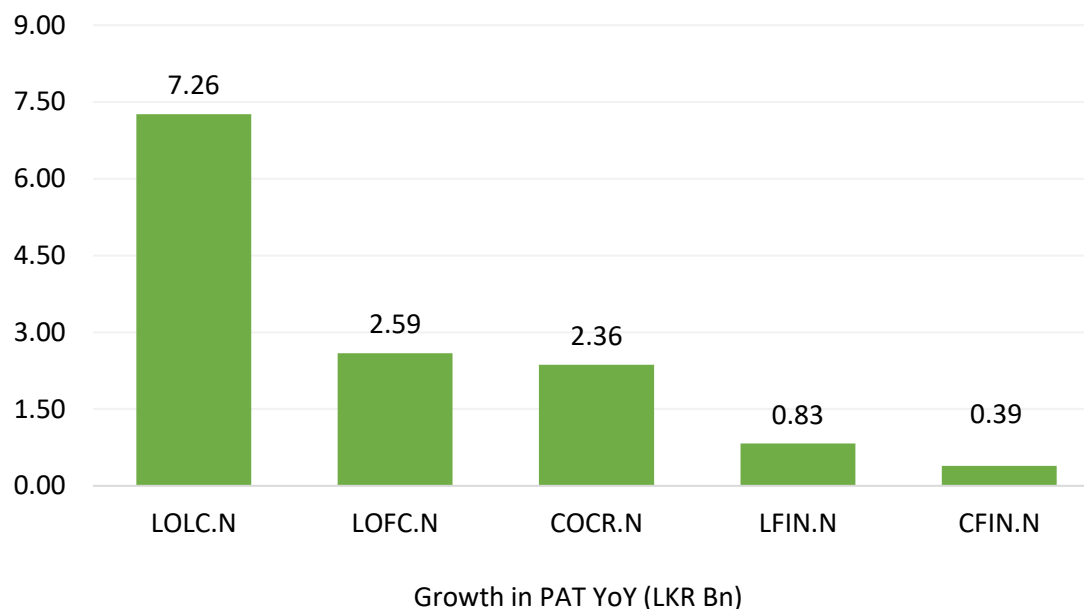
SAMP’s PAT improved due to a turnaround in trading gains and impairment reversals. COMB saw a LKR 6.52 Bn (+24% YoY) increase in net interest income, while HNB benefited from a trading gain of LKR 712.83 Mn in Mar 25 (vs. a loss of LKR 4.06 Bn in Mar 24) and a LKR 3.58 Bn (+12% YoY) rise in net interest, fee, and commission income.

DFCC experienced a YoY decline in PAT due to a reduction in net gains from the derecognition of financial assets, fair value through other comprehensive income, amounting to LKR 1.20 Bn, which is a 64% decline YoY.

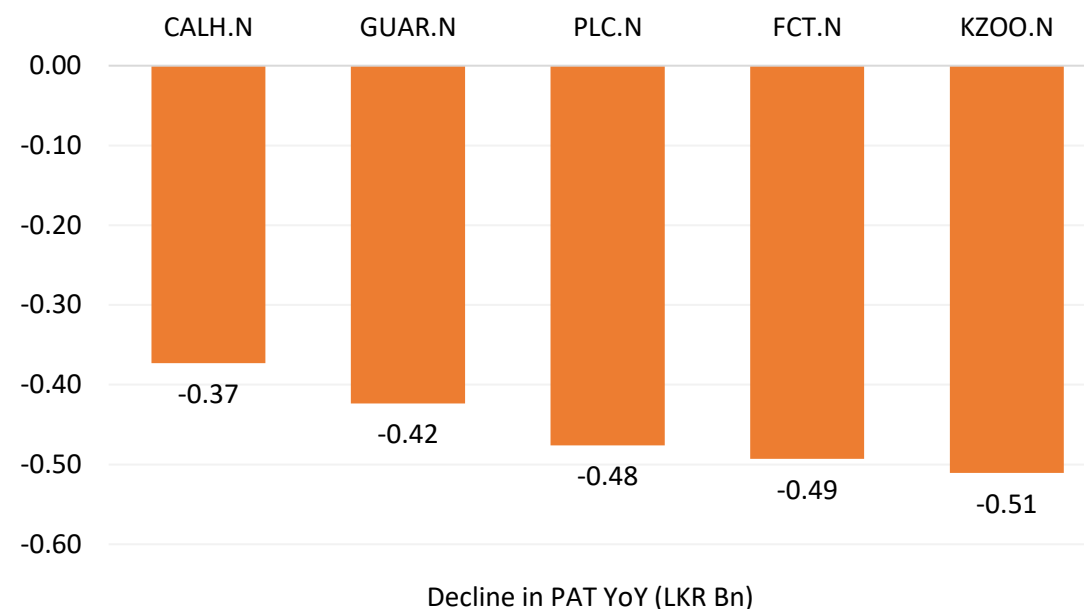
## Diversified Financials sector profits – top positive and negative contributors

Sector PAT YoY +60% | QoQ -25%

Top 5 positive contributors to PAT – Diversified Financials Sector



Top 5 negative contributors to PAT – Diversified Financials Sector

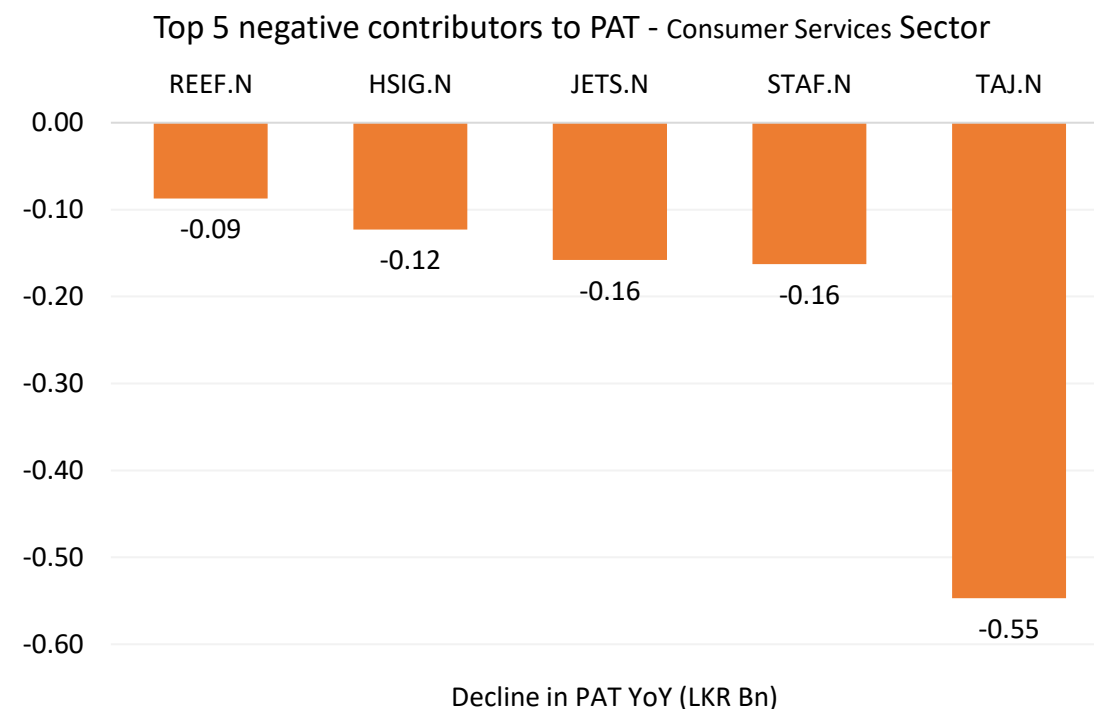
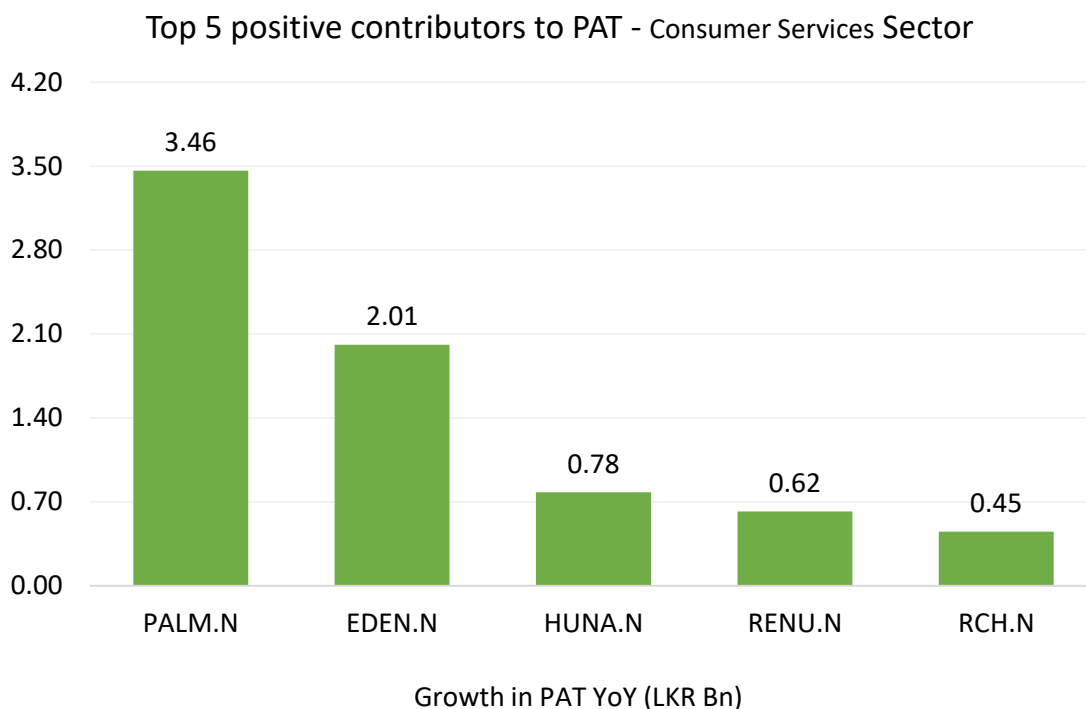


LOLC reported a LKR 16.33 Bn increase in gains from acquisition and divestment of group investments. Additionally, gross profit rose by LKR 8.89 Bn (+80% YoY), while net impairment losses on financial assets declined by LKR 8.37 Bn (-70% YoY).

KZOO reported a YoY loss due to the disposal of investment in subsidiary amounting to LKR 499.54 Mn.

## Consumer Services sector profits – top positive and negative contributors

Sector PAT YoY +506% | QoQ +1467%



PALM reported a decline in net finance costs by LKR 3.18 Bn (-71% YoY), which resulted in a significant growth in profit after tax year-on-year. TAJ’s finance income experienced a 121% YoY decline, by LKR 362.32 Mn, and finance costs rose by LKR 73.43 Mn compared to the previous year’s same quarter.

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